



ASI Success Series

TDP Partnership with ASI Jumpstarts Multi-Million Dollar Growth



Client Profile

Technology Driven Products

Loveland, Colorado
www.tdpcorp.com

Type of Business

Manufacturing
Engineering

Employees

70

System Profile

Operating System

12-User License

SYSPRO Modules in Use

- General Ledger
- Reporting Services
- Cash Book
- Accounts Payable
- Accounts Receivable
- Sales Orders
- Sales Analysis
- Purchase Orders
- Inventory
- Requirements Planning, MRP
- Bill of Materials
- Work in Process
- Factory Documentation
- Lot Traceability
- Office Automation + Messaging
- SYSPRO Report Writer
- Customer Relationship Manager

Technology Driven Products (TDP) is an engineering design firm based in Loveland, Colorado. Before TDP partnered with ASI, TDP was using two different systems for internal management – one for inventory and one for accounting. The two systems had little integration, leaving the divisions with poor communication and decreased productivity. This provoked TDP to seek a strategic solution to enhance their efficiency.

When ASI presented SYSPRO to TDP, they knew this is what they needed to help their company succeed. TDP was excited to learn that the solution was a completely integrated system that would allow their systems to work together. "ASI really took the time to understand our business," explained Caroline Lace, the Purchasing/Planning Manager for TDP. "They also made sure we had the training needed for a successful implementation."

Excellent Reporting Capability

The outstanding reporting capability of SYSPRO proved to be an invaluable tool for TDP. SYSPRO enables a timeline creation that can be easily matched with cost information. When a project is complete, TDP can review reports to measure the forecast against the actual results.

The reporting feature is an excellent planning tool. With this feature, results can be evaluated frequently and changes can be made quickly. For example, if work flow slows down, focus can be shifted to another task. If production is busy, extra help can be hired to ensure deadlines are met.

Quick Results

The SYSPRO system made an immediate difference for TDP, proving to be both flexible and easy to use. Within several years, TDP increased revenues by five times, and have strong expected revenues for 2007. "Without [SYSPRO], the growth we achieved would have been a lot more difficult," described Lace.

Through in depth business analysis, dedicated training, and continual customer service, ASI has helped TDP grow into the highly successful business it is today. "We've really enjoyed our relationship with ASI," mentioned Lace. "A business partner who truly supports their clients is much appreciated."



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